



# 2019

## Continuing Education Series

### *"Navigate Your Future"*



CE Credits per Lecture  
for Doctors & Staff

**FEBRUARY 1, 2019**

***Tom Limoli, Jr.***

"Dental Insurance Reimbursement & New Codes"

**MARCH 29, 2019**

***Thomas McDonald, DMD***

"Functional Considerations in Esthetic Dentistry"

**SEPTEMBER 27, 2019**

***Steve Carstensen, DDS***

"Introduction to Dental Sleep Medicine for the General Dental Team  
& Practical Dental Sleep Medicine Appliances - Hands-On"

**OCTOBER 25, 2019**

***Timothy Bizga, DDS***

"Prep N' Produce: A Comprehensive Guide to Prep Design,  
Indirect Material Selection and the Glues We Choose to Use"

**NOVEMBER 22, 2019**

***John Molinari, Ph.D.*** (AM Lecture)

"Infection Control & OSHA Update"

***Pat Little, DDS*** (PM Lecture)

"The Walleectomy - Embezzlement in the Dental Practice"

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**MAY 10, 2019**

**156th ANNUAL SESSION**

***Featuring Dave Weber***

"The X Factor: 12 Keys to Set Your Practice Apart"  
Chase Center on the Riverfront, Wilmington, DE

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Delaware State Dental Society 302-368-7634

**All CE programs will be held at the Hilton Wilmington/Christiana,  
100 Continental Drive, Newark, DE 19713**

## Registration & Admission

Pre-registration is highly recommended to ensure your space at each course. Complete the registration form and send to: DSDS, 200 Continental Drive, Suite 111, Newark, DE 19713, or if you are using a credit card, fax to 302-368-7669. **The registration form is available on the DSDS website at <https://delawarestatedentalsociety.org/ce-series.html>.** For information, call 302-368-7634.

Doctors and Staff must register on separate forms. Please duplicate the registration form for additional enrollments. If forms are mailed/faxed together, the complete total may be sent as one check or credit card charge.

Registrations will be processed in the order received and confirmations will be returned by email one week prior to each course. Fees are to Delaware State Dental Society, in U.S. funds by check, money order, MasterCard or Visa.



## Important Course Information



### **CE Course Location:**

Hilton Wilmington/Christiana, 100 Continental Drive, Newark, DE 19713



### **Annual Session Location:**

Chase Center on the Riverfront, 815 Justison Street, Wilmington, DE 19801



**Registration Check-In:** 7:45 AM for each course.



**Continental Breakfast:** 7:45 AM to 8:30 AM, available at each course while you visit the exhibiting companies offering a variety of dental products and services. Many companies offer DSDS specials.



**Course Time:** Each course begins promptly at 8:30 AM and ends at 4:00 PM.



**Registration Fee:** The course fee includes continental breakfast, beverage break, luncheon, and FREE self-parking at the Hilton Wilmington/Christiana. CE Credits

## Refund Policy

All requests for refunds or cancellations must be received in writing two weeks prior to the course. No refunds will be given after that time. Each cancellation and/or refund will incur a \$35 administrative fee. Registration funds are non-transferable. FAX TO: 302-368-7669.

## Inclement Weather

If any changes must occur in the program due to inclement weather, please call the Delaware State Dental Society at 302-368-7634 for a recording of an up-to-date status report.

## Continuing Education

The Delaware State Dental Society accepts each full seminar day as six credit hours to meet State of Delaware continuing education requirements. The Board of Dentistry and Dental Hygiene requires all persons licensed to practice dentistry in the State of Delaware to acquire fifty (50) hours of continuing professional education credits every two (2) years. All dental licenses expire on May 31 of even years (e.g., 2018, 2020). Six hours will be given for ADHA and AADA credit as approved by each organization. The continuing education programs of the DSDS are accepted by the AGD for Fellowship/Mastership credit. The Delaware State Dental Society is an ADA/CERP Recognized Provider. ADA CERP is a service of the American Dental Association to assist dental professionals in identifying quality providers of continuing education. ADA CERP does not approve or endorse individual courses or instructors, nor does it imply acceptance of credit hours by boards of dentistry.

Continuing education certificates are distributed following the speaker's presentation. The certificate is the only record of participation. It is the responsibility of each participant to maintain his/her personal record. Please come prepared with your ADA, ADHA and AGD membership numbers. If you arrive late or leave early, you will only be awarded credits for the amount of time you were in attendance. There will be **NO** exceptions.

### *Disclaimer*

*In the interest of academic freedom, the Delaware State Dental Society has an obligation to present new information in the field of dentistry. Some of this knowledge may be controversial. Sponsorship of a CE course or demonstration does not imply endorsement of a product or technique. The DSDS reserves the right to change, without notice, courses, speakers or scheduling.*

## DSDS Council on Education Members

Dr. Curtis Leciejewski, CHAIR, Dr. Jessica DiCerbo, Dr. Jeffrey Felzer, Dr. Marissa Schnelle, and Dr. Mark Wieczorek  
President – Dr. Joseph Kelly

**Mark Your Calendar for the 156<sup>th</sup> Annual Session**

**MAY 10, 2019**

CHASE CENTER ON THE RIVERFRONT • WILMINGTON, DE

# THE X FACTOR

**12 KEYS TO SET YOUR PRACTICE APART**

*(The Power of Influence)*

Audience: Surgeons, Dentists, Hygienists, Assistants,  
Office Managers, Students, Spouses

For years, leadership was thought to be all about authority, title, ownership or responsibility, but there's a NEW reality in dentistry. Leadership is also about INFLUENCE. And in every office, there are team members who are driving the culture & climate of the practice, for good or bad. Dave shares 12 points, proven strategies that everyone can use to positively influence people in our personal and professional lives...and does it with a TON of laughing and learning as only Dave Weber can do!

## **LEARNING OUTCOMES:**

1. Learn how to overcome opposition, negative attitudes, and not let others pull you down
2. Discover the secret to making progress in achieving your personal and professional goals
3. Consider new, creative options and get others on board

**PRESENTED BY  
DAVE WEBER**

*President and CEO Weber Associates*

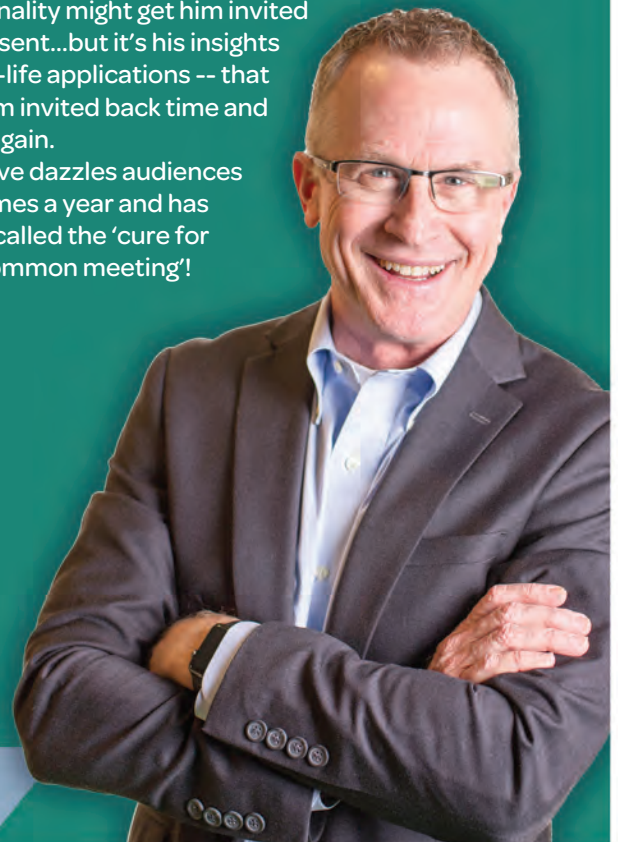
Dave's an international speaker, humorist, trainer and two-time best-selling author who helps people 'Make Progress On Purpose'!

Besides being a favorite speaker for corporations and education groups, he's taking the dental world by storm after first being discovered by Dr. Peter Dawson.

Dave's been invited numerous times to great meetings like: AAOMS, The Hinman, ADA, Chicago Mid-Winter, The Shulman Group, Yankee Dental Congress, Greater New York, California Dental, 100+ Seattle Study Clubs -- dozens of state dental conferences, specialty practices and dental support organizations -- from California to the Carolinas!

His humor and 'Chihuahua on Caffeine' personality might get him invited to present...but it's his insights & real-life applications -- that get him invited back time and time again.

Dave dazzles audiences 165 times a year and has been called the 'cure for the common meeting'!



Friday February 1, 2019

SPECIAL INTEREST FOR  
THE ENTIRE DENTAL TEAM

## Dental Insurance Reimbursement & New Codes



8:30 AM — 4:00 PM

6 CE CREDITS

Hilton Wilmington/Christiana Hotel  
Newark, Delaware

Tom Limoli, Jr.





Learn how to work with and understand the patient's insurance plan with Tom's "Seven Keys to Reimbursement Success."

This seminar will provide the basic skills and information needed to cope with, as well as profit from, market changes. Benefit plan provisions, limitations, exclusions and carve outs of coverage can have a direct correlation with the patient accepting comprehensive treatment.

Do more redefined codes make the insurance plan pay more for procedures? Wasn't CDT supposed to make your life easier? This seminar will focus on the most common, as well as challenging, sections of the coding sequence. Clinical scenarios will be discussed from both the clinical, as well as administrative, perspectives.

Tom will help your office eliminate barriers and improve billing communication to all parties involved. Appropriate coding will take the mystique (as well as the headache) out of the reimbursement process.

### Course Objectives:

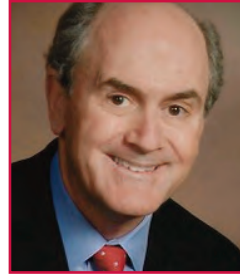
-  Accurately document, code, bill and collect for completed treatment
-  Document diagnostic specifics in order to secure more comprehensive reimbursement
-  Phase treatment planning that helps patients say "yes" to both improved oral health and aesthetics
-  Sound financial arrangements, as well as separate benefits assessment, to help the patient make the most of their job

**About Tom Limoli, Jr.** Tom serves as president of Limoli and Associates/Atlanta Dental Consultants, Inc., a company that over the past quarter century has assisted dental offices in streamlining the insurance reimbursement process. Mr. Limoli received his Bachelor of Science in Criminal Justice from Valdosta State University. Following his work with the U.S. Treasury Department's Federal Law Enforcement Training Center, Tom actively investigated fraudulent claims for the insurance industry, as well as numerous other third-party fiduciaries. Mr. Limoli is the author of *Dental Insurance and Reimbursement Coding and Claim Submission*, and co-author of *Fee-for-Service Dentistry with a Managed-Care Component*.

Friday, March 29, 2019

SPECIAL INTEREST FOR  
DOCTORS, HYGIENISTS & ASSISTANTS

## Functional Considerations in Esthetic Dentistry



8:30 AM — 4:00 PM

6 CE CREDITS

Hilton Wilmington/Christiana Hotel  
Newark, Delaware

Thomas McDonald, DMD

In recent times, esthetic dentistry seems to have taken precedence over principal-centered, comprehensive restorative care. Dr. McDonald will discuss the functional principals that define the parameters of esthetics and affect the long-term stability of restorative treatment. A step-by-step patient evaluation and treatment planning system will be presented for precise, comprehensive, esthetic, and functional restorative treatment. Special emphasis will be placed on obtaining an accurate starting point, anterior tooth positioning, treatment staging, and interim restorations.

### Course Objectives

-  Appreciate the clinical steps for accurate occlusal records and development of essential diagnostic information
-  Understand how functional principles affect the size, shape, and position of our restorations
-  Learn current strategies for treatment staging and the importance of segmental restoration for clinical predictability and patient acceptance

**About Dr. Tom McDonald** Dr. Tom McDonald received his dental degree from the Medical College of Georgia School of Dentistry. He maintains a full-time restorative practice in Athens, Georgia. Since 1983, Dr. McDonald has served on the faculty of Augusta University Dental College of Georgia (formerly Medical College of Georgia) as Clinical Instructor of Oral Rehabilitation. A frequent lecturer in the area of occlusion, restorative dentistry, esthetics, and provisional restorations, Dr. McDonald has lectured and presented hands-on courses at most national meetings over the past 30 years. A dedicated clinician and teacher, he serves as an opinion leader for several dental manufacturers, publishes technique articles and webinars, and serves on the editorial review board of the Journal of Esthetic and Restorative Dentistry.

Friday, September 27, 2019

SPECIAL INTEREST FOR  
THE ENTIRE DENTAL TEAM

## Introduction to Dental Sleep Medicine for the General Dental Team & Practical Dental Sleep Medicine Appliances - Hands-On



8:30 AM — 4:00 PM

6 CE CREDITS

Hilton Wilmington/Christiana Hotel  
Newark, Delaware

Educational Grant provided by



Steve Carstensen, DDS

This is an overview of sleep-disordered breathing and what the dental team can do to impact the health of their patients. We cover basics of sleep, dental appliances, how to work with sleep physicians to market your service, and touch on medical insurance interaction. Complications, titration and follow-up testing will be discussed.

Attendees will be given rationale for matching the patient to the right choice of Mandibular Advancement Device, troubleshoot problems they have had in practice, experience taking records for making excellent appliances, see what to look for on sleep reports, and take home a semi-custom temporary sleep appliance of their own.

### Course Objectives:

- Describe sleep physiology
- Apply basic sleep appliance therapy to select patients
- Communicate with sleep physicians about collaborative care
- Fit and discuss use of temporary appliances for SDB
- Describe the various types of mandibular advancement devices
- Have confidence recording the 3D bite registration and AM Aligner

NOTE: Hands-on course will accommodate 32 attendees. Large office groups may need to share.

**About Steve Carstensen** Steve Carstensen, DDS, has been treating sleep apnea and snoring since 1998, has completed UCLA's Mini-Residency in Sleep, lectures internationally, directs sleep education at the Pankey Institute and is a guest lecturer at Spear Education, University of the Pacific, and Louisiana State University Dental Schools. He was in leadership at AADSM and was Chair of the 2010 ADA Annual Session. Since 2014, he has been Editor-in-Chief of Dental Sleep Practice Magazine. He co-founded Premier Sleep in Bellevue, WA, a practice devoted to helping people breathe better and sleep better.

Friday, October 25, 2019

SPECIAL INTEREST FOR  
DENTISTS, HYGIENISTS & ASSISTANTS

## Prep N' Produce: A Comprehensive Guide to Prep Design, Indirect Material Selection and the Glues We Choose to Use



8:30 AM — 4:00 PM

6 CE CREDITS

Hilton Wilmington/Christiana Hotel  
Newark, Delaware

Educational Grant provided by



Timothy Bizga, DDS

Crown & Bridge procedures deliver one third of the annual revenue for the average dental practice, and 80% of those cases are single unit crowns. This course begins with the principles of proper diagnosis and treatment planning to provide clinicians with a roadmap for when, why, and how to recommend crown and bridge treatment. Building upon that foundation, the course will include tips on prep design and the overall importance of good tooth preparation to ensure a successful outcome. A review of the current concepts of tissue management and impressioning will be discussed, along with a portion of the course dedicated to demystifying the cementation selection process.

### Course Objectives:

- Understand when a crown is the most appropriate clinical recommendation vs. a multisurface direct restoration
- Review case presentation techniques to help improve case acceptance rates
- Discuss importance of proper prep design
- Learn the importance of tray selection and temporization
- Review the latest array of indirect material choices and cementation options

**About Timothy M. Bizga** Timothy M. Bizga, DDS, FAGD, is a general dentist practicing in Cleveland, Ohio. Once a former chairside assistant, he also worked as a dental lab technician, making his perspective unique among others in the field of dentistry. He received his DDS from the University of Michigan School of Dentistry. He is currently a member of the American Dental Association and a Fellow in the Academy of General Dentistry. Dr. Bizga is a Certified John Maxwell Speaker/Trainer/Coach, a certified DISC profile trainer, clinical consultant for The Dental Advisor and member of Catapult Speakers Bureau. Dr. Bizga gives back to the community via dental missions around the world.

Friday, November 22, 2019 (AM)

REQUIRED FOR  
2020 LICENSE RENEWAL

## Infection Control & OSHA Update



**8:30 AM to 12 Noon**

3 CE CREDITS








Hilton Wilmington/Christiana Hotel  
Newark, Delaware

**NOTE:**  
**LUNCH NOT INCLUDED**

**John Molinari, Ph.D.**

This seminar will provide an update on occupational blood borne and respiratory infection risks for dental health-care professionals, as well as a practical discussion of current infection prevention regulations and recommendations for dentistry. The most recent CDC recommendations concerning blood borne pathogens and infection control will be presented, along with updates on OSHA regulations as they pertain to dental settings. Hand hygiene, vaccinations, and other preventive measures (i.e. personal protective equipment, instrument reprocessing, disinfection, and dental water asepsis) are frameworks for this presentation. This seminar will also discuss representative viral and bacterial respiratory diseases which present occupational challenges for dental health care providers. These include influenza, pertussis, tuberculosis, as well as airborne infections caused by *Legionella* bacteria. The most recent evidence-based information is also discussed to address certain issues where perceptions and misuse of infection control procedures and products are in conflict with scientific and clinical knowledge.

### Course Objectives:

-  Understand the most recent updates for CDC infection control recommendations
-  Understand the rationale for effective, hand-hygiene procedures as fundamental components of an infection control program
-  Describe the challenges bloodborne and respiratory infections present to dental healthcare workers
-  Comprehend the most current vaccination recommendations for dental personnel
-  Describe recent technology advances and protocols for instrument processing and sterilization
-  Describe the use of disposables and disinfectants used in environmental surface asepsis
-  Describe factors which can lead to dental unit waterline (DUWL) contamination

**About John A. Molinari, Ph.D.** Dr. Molinari received a B.A. in Biology from St. Vincent College and a Ph.D. in Microbiology from the University of Pittsburgh School of Dental Medicine. He was awarded Professor Emeritus at the University of Detroit Mercy, where he served for 32 years as Professor and Chairman of the Department of Biomedical Sciences and Director of Infection Control in the School of Dentistry. Dr. Molinari was later Infection Control Director for THE DENTAL ADVISOR in Ann Arbor, Michigan, from 2009-2018. He is a founder and Past President of OSAP, and co-author of the text Cottone's Practical Infection Control in Dentistry. Previously, Dr. Molinari was the Infection Control section editor for The Compendium of Continuing Education in Dentistry.

Friday, November 22, 2019 (PM)

RESTRICTED FOR  
DENTISTS, THEIR SPOUSES AND DENTAL RESIDENTS

## The Wallectectomy - Embezzlement in the Dental Practice



**12:30 PM to 4:00 PM**

3 CE CREDITS






Hilton Wilmington/Christiana Hotel  
Newark, Delaware

**NOTE:**  
**LUNCH WILL BE INCLUDED WITH THIS PM COURSE.**

**Pat Little, DDS**

While the majority of dental teams are loyal and honest, it only takes one desperate individual to financially ruin a dental practice. While internal controls are useful and important, they have limitations and may not be as effective as the doctor thinks. Many doctors fail to discover fraud and embezzlement until significant damage has occurred. Learn how to mitigate damages by recognizing important warning signs associated with embezzlement and fraud by understanding the characteristics and behaviors of an embezzler. Dr. Little shares some of his embezzlement cases as teaching tools that take you into the mindset of an embezzler.

### Course Objectives:

-  Recognize the profile of a typical embezzler
-  Understand what leads to embezzlement in dental offices
-  Analyze the strengths and limits of internal control strategies
-  Identify the additional actions doctors need to take beyond internal controls
-  Gain access to a behavioral assessment which helps identify red flag behaviors

### Management Details

Because specific fraud methodologies are openly discussed and demonstrated, this presentation is appropriate for dentists, their spouses and dental residents only.

**About Pat Little** As both a dentist and accountant, Dr. Pat Little brings a unique blend of skill and experience to his presentations which focus on financial risk management and financial planning. He integrates his accounting and financial education with over thirty years of varying dental experiences including starting two private practices from "scratch." After leaving clinical practice due to disability, Dr. Little returned to college to complete his accounting and general business education. While working with a dental accounting firm, he developed a deep interest in fraud and embezzlement, so he earned the Certified Fraud Examiner credential and subsequently joined Prosperident as a Senior Fraud Examiner.



# 2019 Continuing Education Registration Form

Register Online at <https://delawarestatedentalsociety.org/ce-series.html>

Doctors & Staff must register on separate forms.  
Please duplicate this form for additional enrollments.  
If forms are mailed/faxed together, the complete total may be sent as one check or credit card charge.

## CHECK ALL THAT APPLY ...

	DSDS/ADA MEMBER	NON-ADA MEMBER	STAFF
<input type="checkbox"/> <b>Five Program Package</b> (may NOT be shared) (FOR DENTIST ONLY)	\$1,100.00	\$1,475.00	N/A
<b>Individual Courses:</b> (please check courses/days for which you are registering)			
<input type="checkbox"/> <b>FEBRUARY 1, 2019</b> Tom Limoli, Jr. <i>Dental Insurance Reimbursement &amp; New Codes</i>	\$315 - before Jan. 18 \$335 - after Jan. 18	\$415 - before Jan. 18 \$435 - after Jan. 18	\$175 - before Jan. 18 \$195 - after Jan. 18
<input type="checkbox"/> <b>MARCH 29, 2019</b> Thomas McDonald, DMD <i>Functional Considerations in Esthetic Dentistry</i>	\$315 - before Mar. 15 \$335 - after Mar. 15	\$415 - before Mar. 15 \$435 - after Mar. 15	\$175 - before Mar. 15 \$195 - after Mar. 15
<input type="checkbox"/> <b>SEPTEMBER 27, 2019</b> Steve Carstensen, DDS <i>Introduction to Dental Sleep Medicine for the General Dental Team &amp; Practical Dental Sleep Medicine Appliances - Hands-On</i>	\$315 - before Sep. 13 \$335 - after Sep. 13	\$415 - before Sep. 13 \$435 - after Sep. 13	\$175 - before Sep. 13 \$195 - after Sep. 13
<input type="checkbox"/> <b>OCTOBER 25, 2019</b> Timothy Bizga, DDS <i>"Prep N' Produce: A Comprehensive Guide to Prep Design, Indirect Material Selection and the Glues We Choose to Use"</i>	\$315 - before Oct. 11 \$335 - after Oct. 11	\$415 - before Oct. 11 \$435 - after Oct. 11	\$175 - before Oct. 11 \$195 - after Oct. 11
<input type="checkbox"/> <b>NOVEMBER 22, 2019</b> (AM) John Molinari, Ph.D. (Lunch not included with AM Course) <i>Infection Control &amp; OSHA Update</i>	\$145 - before Nov. 8 \$155 - after Nov. 8	\$205 - before Nov. 8 \$215 - after Nov. 8	\$80 - before Nov. 8 \$90 - after Nov. 8
(PM) Pat Little, DDS (Lunch included with PM course) <i>The Wallelectomy - Embezzlement in the Dental Practice</i>	\$155 - before Nov. 8 \$165 - after Nov. 8	\$205 - before Nov. 8 \$215 - after Nov. 8	Spouses only \$90
<b>May 10, 2019, Mark Your Calendar</b> 156th Annual Session featuring Dave Weber (registration information will be available in March)			
<b>GRAND TOTAL:</b>			

**Refund Policy:** All requests for refunds or cancellations must be received in writing no less than two weeks prior to the course. No refunds will be given after that time. Each cancellation and/or refund will incur a \$35 administrative fee. Registration funds are non-transferable, FAX TO: 302-368-7669.

## Registration Category - Check One Only

- ☐ Dentist
 ☐ Dental Assistant
 ☐ Dental Resident (Complimentary)
 ☐ Dental Hygienist
 ☐ Office Staff

NAME: FIRST MI LAST

EMAIL ADDRESS (REGISTRATION CONFIRMATIONS WILL BE SENT BY EMAIL ONE WEEK PRIOR TO THE COURSE)

EMPLOYER'S NAME (STAFF REGISTRATION ONLY)

OFFICE ADDRESS

CITY STATE ZIP CODE

OFFICE TELEPHONE CELL PHONE (for emergencies)

## Payment (full payment is due with registration)

- ☐ Check for \$\_\_\_\_\_ is enclosed payable to Delaware State Dental Society  
☐ Charge \$\_\_\_\_\_ to my \_\_\_\_\_ MasterCard \_\_\_\_\_ VISA

ACCOUNT NUMBER EXPIRATION DATE SECURITY CODE ON BACK OF CARD

FOR INFORMATION Call: 302-368-7634

Email: [dedentalsociety@gmail.com](mailto:dedentalsociety@gmail.com) • Fax: 302-368-7669 • Website: [www.delawarestatedentalsociety.org](http://www.delawarestatedentalsociety.org)

Mail: DSDDS, 200 Continental Drive, Suite 111, Newark, DE 19713



## "Navigate Your Future" DSDS 2019 CE Series

Delaware State Dental Society  
200 Continental Drive, Suite 111  
Newark, DE 19713

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### DSDS ENDORSEMENTS

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### DSDS INVITES YOU TO JOIN OUR NEW ADA-ENDORSED PROGRAMS

*The Delaware State  
Dental Society invites  
you to join our  
new endorsed  
programs.*

*Recently  
the Delaware  
State Dental  
Society  
co-endorsed  
with ADA Business  
Resources its high-  
quality products and  
services to provide you with  
discounts and generate royalties for  
the DSDS. These royalties based on member  
participation can become a key to non-dues income  
and lead to an increase in member benefits. Listed  
here are those companies. The costs of our endorsed  
products are never inflated to generate royalties.*



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**CHASE** - CHECKOUT PROGRAM

Mercedes-Benz

**Whirlpool**  
CORPORATION

THE **DIGITAL**  
**Dental Record**

- MAILING SERVICE

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**LANDS' END**  
BUSINESS OUTFITTERS

**ADA TV**  
Powered by PBHS

**CareCredit**  
Making care possible...today.

**InTouch**  
Practice Communications

For information on any or all programs, contact the DSDS office for a full detailed brochure **302-368-7634**