



**DELAWARE STATE DENTAL SOCIETY
RISK MANAGEMENT SEMINAR**

AT

**THE SHERATON WILMINGTON SOUTH
365 Airport Road, New Castle, Delaware 19720**

THURSDAY, SEPTEMBER 29, 2016

6:00 PM CASH BAR

COMPLIMENTARY DINNER BUFFET

6:30 PM – GENERAL MEMBERSHIP MEETING



7:15 PM - RISK MANAGEMENT SEMINAR

SPONSORED BY THE CINCINNATI INSURANCE COMPANIES – 2 CE Credits

The presentation will identify several topics on claims – causes of claims, common mistakes made by dentists, severity of claims, trends and typical claim payments. Documentation of patient records, development and maintaining a rapport with patients, informed consent and the procedure for terminating a dentist-patient relationship will be discussed. Final discussion will be on coverages to look for in your policy, risk management concerns other than professional liability and employment practices liability.

Speaker...MICHAEL A. TERRELL, CPCU, RPLU, CIC

Mr. Terrell started his insurance career with The Cincinnati Insurance Company in June of 1983 as a commercial underwriter. He now serves as Assistant Vice President, Manager – Dentists' Program & Special Markets.

**Please register for the complimentary dinner buffet
by calling the DSDS office at 302-368-7634
or email dedentalsociety@gmail.com.**