



President's Message



Laima V. Anthaney, DMD
President

On May 12th at the Hotel duPont in Wilmington, I had the privilege to be inducted as President of the DSDS. My name is Laima Anthaney. I am a general dentist and have enjoyed practicing downstate in Lewes, DE, for 24 years. Like all of you, I am observing and learning of the changes that are encroaching on our profession. At the annual session in Wilmington, we listened to Dr. William Calnon, President –Elect of the ADA, speak on some of the issues confronting the dental profession. The phrases: “be informed,” “be involved,” “know your state legislators,” “work with your state legislature,” were spoken by the President-Elect. These phrases are now found in most essays and articles in dental publications and are spoken by presenters and participants in dental meetings throughout the U.S.

Here in Delaware we have a very active Legislative Council whose

members are in close communication with our lobbyist, Joe Farley, who is in touch with our state legislators and who, with his knowledge of our state politics, keeps the Legislative Council and Executive Council apprised of the pulse of the Legislature and of government actions that may directly or indirectly impact our professional lives. Part of the call to “be involved” means we must know who our state representatives are and as individuals contribute financially to the political campaigns of legislators who could, and hopefully, will understand and represent our interests. The scrutiny our profession has undergone this past year during Sunset Review exemplifies why we need these connections.

Nationwide, the issue of the alternative dental care providers is a constant. It is significant to know that the Pew Foundation has targeted New Hampshire for its campaign to provide expanded “access to care” for children and underserved populations even though New Hampshire had received a B grade in the February 2010 Pew “Assessment of Care - The Cost of Delay” survey. Delaware had received an F grade. The most recent Pew report card in 2011 gave Delaware a B grade for achieving 5 out of 8 benchmarks. However, with the Pew Foundation taking action to research workforce models in New Hampshire, it is evident that the “letter grade” issued is not the factor that draws in the Foundation. The make-up of the state legislature seems to be the major draw factor. The Pew Foundation and

the Kellogg Foundation try to introduce their programs in states where they feel the legislative environment is receptive to their agenda.

The access to care issue has always been a focus for the DSDS and its members have worked to provide their services in programs such as Give Kids a Smile and the

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DSDS NEWSLETTER

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Unless specifically stated, all view points expressed in the Newsletter are those of the authors, and do not necessarily reflect the positions of the D.S.D.S.

Editorial

Science, Patient Choice and the Image of Dentistry

By Dr. Louis Rafetto

It goes without saying that dentistry must be well represented in the boardrooms where policy makers meet to decide how and when health care services will be provided. But we can never become so focused on this responsibility that we overlook the real key to maintaining our place as highly respected providers of oral healthcare services. What is most important is what we do every day in our offices when we effectively integrate emerging science with patient management including the presentation of treatment options and consequences.

With regard to emerging science, we live in a society where factoids are often presented as truths and at a time when false promises can seem to ring true, or at least persuade some. There is no shortage of those who use poor science to justify the marketing of a product or “do-gooders” who lack experience or expertise but trumpet their opinions none-the-less. Unfortunately, a pleasing sound bite can at times trump scientific proof and a weak or expedient notion can snowball into a political platform. As health care professionals, we do not want our patients’ best interests to be caught in this kind of cross- fire. To avoid this, we must remain true to our scientific roots to determine what emerging science offers as the best/most credible evidence that supports different treatments and technologies and under what circumstances.

We must then use this evidence precisely, dynamically, and responsibly to advise and care for our patients. We are honor bound to



Louis K. Rafetto, DMD
Editor

present an unbiased account of the demonstrated benefits and risks of any treatment option, operative or otherwise, to our patients. In the end, it is the patient who must consider what we present and weigh the knowns and unknowns against their own propensity for risk and uncertainty. Of course, we must not be wishy-washy about what we believe to be the best treatment strategy, but we must be true to what science offers as the best available evidence and what our experience and judgment tells us is right.

If we do not do all of the above, the ultimate result will be a loss of respect in the eyes of the outside world which ultimately runs the risk of relinquishing control of decision making to bureaucrats and biased but unqualified “experts.”

I have recently had a close look at how it feels to be on the other side (indirectly) of this doctor – patient dynamic. My mother-in-law has symptomatic aortic stenosis and is about to be included in an experimental study protocol for valve replacement in patients who are not candidates for conventional surgery. Based on interactions with her team of physicians and nurses, I

continued on page 3

Editorial... *continued from page 2*

am confident that they are up to date with the relevant science and am further reassured by the compassion they have demonstrated in the process of informing her and her family of her status and available treatment options. Seeing and experiencing this on a personal level has underscored the importance of how confidence is earned, something that in some ways is as fundamental to quality care as the latest drugs or diagnostic tools. Spending the time to make this kind of effort common place in our practices not only enhances our credibility as a profession, but gives our patients and their families what they need to enter into treatment as partners rather than on-lookers. It also enhances our earned stature as the pre-eminent providers of oral healthcare in the world.

President's Message... *continued from page 1*

state Seal-A-Smile program. The Ad Hoc Committee for Medicaid issues is still in action and has been communicating with the state regarding a fee schedule which is being put together. When we gain more information, this will be presented to the DSDS membership.

As we read and hear about these issues, please remember that we are a community. Let us not confine ourselves to our private offices, treating our patients each day and hoping that these issues will just "go away." They will not!

Come out to the general membership meetings; listen to the presenters; ask questions and give opinions; participate in seeking solutions to problems that are presented to us; come out to the Continuing Education courses which have been planned out by our

Council on Education; enjoy the companionship of your fellow dentists and again have an exchange of ideas in a communal atmosphere as you learn from top speakers in diverse areas of our dental specialties.

It is very important for the DSDS to effectively communicate with its membership, and we will be revisiting the electronic format for our newsletter. The ADA recently surveyed its membership regarding electronic publication vs. printed publication and the preference was in favor of the printed form. We want a publication that our members will actually read.

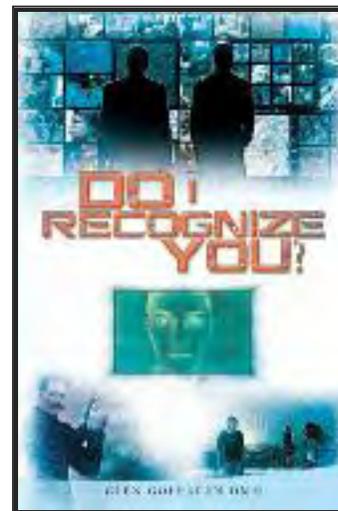
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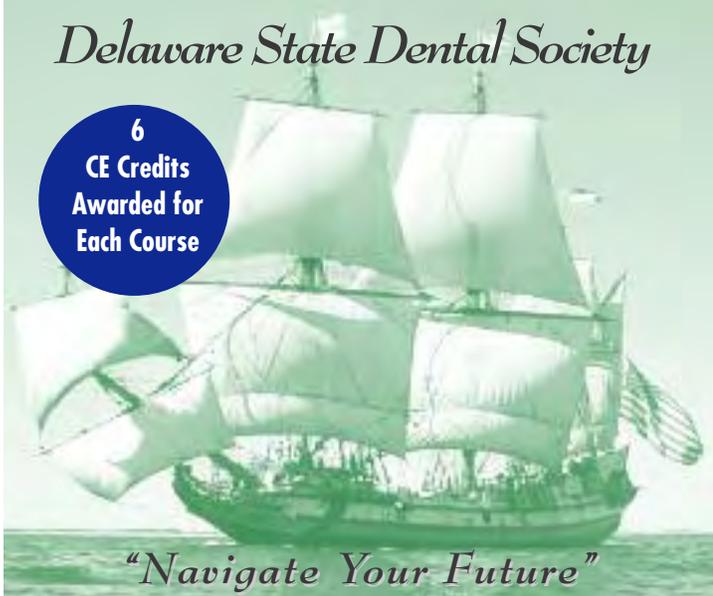
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"Klear Communication and Teamwork"
Dr. Rhonda Savage

FEBRUARY 3

Hotel du Pont, Wilmington, DE
"Oral Pathology Made Easier"
Dr. William Carpenter

MARCH 9

Hotel du Pont, Wilmington, DE
"Restoring Implants"
Dr. Keith Progebin

APRIL 20

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"Integration of Esthetic Dentistry &
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Dr. Kenneth Malament

OCTOBER 26

Hotel du Pont, Wilmington, DE
"What Good is a Dead Patient with
Perfect Teeth"
Mr. David Meinz

NOVEMBER 16

Hotel du Pont, Wilmington, DE
"Contemporary Clinical Periodontics:
Update in Diagnosis and Treatment Planning"
Dr. Jon Suzuki

DSDS Annual Session Moves to Dover Downs Hotel

May 11, 2012



Mark your calendar now...



Watch for additional information
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Harold L. Crossley, DDS, PhD

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- The signs and symptoms of commonly abused prescription and illicit drugs.
- The biochemical basis for the disease of addiction.
- What medications to avoid with the suspected drug abusing patient.
- How to recognize and manage the doctor shopper.
- What are the new "club drugs"?
- What are "meth mouth", "lean", "whippets", "parachuting" and more?
- Why do some people become addicted?

HAROLD L. CROSSLEY, DDS, PhD is a professor emeritus at the University of Maryland Dental School. A native of Rhode Island, Dr. Crossley received a Bachelor of Science degree in Pharmacy from the University of Rhode Island in 1964. He later was awarded the Master of Science (1970) and Doctorate degrees (1972) in Pharmacology. The University of Maryland Dental School in Baltimore awarded Dr. Crossley the DDS degree in 1980. Since that time he has been the Director of Curriculum Innovation and Management, Director of Conjoint Sciences and Preclinical Studies and is currently the Director of Continuing Dental Education at the Dental School. The liaison between the classroom and his dental practice which he mentored on a part-time basis in the Dental School Intramural Faculty Practice produced a practical approach to understanding pharmacology of drugs used in the dental office. Dr. Crossley has co-authored a number of articles and four books dealing with a variety of topics within the field of pharmacology. Other areas of expertise include the pharmacology of street drugs and chemical dependency. He has been appointed to the Governor's Commission on Prescription Drug Abuse, serves on the Maryland State Dental Association's Well-Being Committee. He has been a consultant for the United States Drug Enforcement Administration and other law enforcement agencies since 1974.

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Farewell Message



John M. Nista, DMD
Immediate Past-President

Six years ago, Dr. Neil McAneny called me at the office, in the middle of the day and asked if I would like to serve on the Executive Council. He gave no details, no job descriptions, no list of responsibilities, just a warm, friendly invitation. Having been caught off guard (maybe this was Neil's intent), I told him I had to think about it and would call him back. At the time I had two good friends on the Executive Council, Dr. Charlie Calhoon and Dr. David Isaacs, my partner Connie Greeley had served on the Council and had been president and my 2 children had grown up. I'm the type of person that feels the need to give back; so without thinking about details, a job description, or responsibilities, I naively called Neil back and said yes, I would be glad to serve!

It's been quite some time since that initial phone call and to tell you the truth I can't believe it's been six years. I've enjoyed my time on the board and was happy and proud to serve as president. Looking back I'm glad I volunteered and got involved. I've met many interesting people and learned that we cannot take our profession for granted.

Over the last year the Executive Council and our 18 committees were very busy taking care of business. Below is a partial list of some of our activity:

- The DSDS Newsletter has been converted from a print to an electronic format. It may not be quite as convenient to read, however, it will save us thousands of dollars into the future.
 - Feeling a strong desire from the membership to improve communication, I began a new monthly publication call the DSDS News Brief whose purpose is to educate the membership on local and national current events. Going forward I hope this will continue.
 - Two new programs were instituted to develop non-dues income, the DSDS Glove Program and a medical waste removal program sponsored by the Curtis Bay Medical Waste company.
 - The Executive Council is currently exploring the possibility of providing old chart and model disposal services... please stay tuned.
 - The Membership Council, led by Dr. Richard Chodroff, continues to reach out to younger dentists with the Mentoring program, Resident contact and Student Outreach programs.
 - The Access Council, led by Dr. Paul Christian, sponsored another successful Give Kids A Smile day-Thank you to all who participated.
 - Dr. Norm Lippman and the Bylaws, Ethics & Judicial Council are working on proposing a new membership category for retired dentists who move to DE.
 - Dr. Anthony Vattilana and the Dental Benefits Council have worked very hard ensuring up-to-date liability coverage for the EC and all council members. They also continue to study other current insurance agreements.
 - The Dental Care Council, led by Dr. David Deakyne, are unsung heroes who deal with patient concerns and complaints on a daily basis on behalf of the Society.
 - Dr. Mark Gladnick and the Dental Practice Council are working hard to rebuild our relationship with the Public Health dept including supporting their Seal-a-Smile program and other Public Health programs
 - The Nominations Committee, led by Dr. Jim Kramer, works diligently each year to prepare the nominating slate for approval by the membership.
 - The Budget Committee, led by Dr. Ryan Barnhart, must prepare the annual budget and make it balance. This is not an easy job.
 - Dr Tom Conaty leads our DenPac Committee and keeps his finger on the pulse of DE politics, he also represents the DSDS in the distribution of PAC funds.
 - The Continuing Education Council, led by Dr. Dan Truono, continues to annually put on a world class program right in our own back yard.
- Time and space does not allow a review of every Council's activity and efforts, however, on behalf of the DSDS, I wish to express sincere thanks to all of those individuals that continue to contribute to the betterment of our profession.
- So as you can see it has been a very busy year, however, before I finish I would like to share a little story and then discuss one last serious issue that highlights the challenges our profession faces going forward.



know about our political landscape I fear that one day this could happen in dentistry.

Please hang in there for another quick story. Part of preparing to

I had my annual physical with my general practitioner Dr. Bill Funk about a month ago. Some of you may know Bill, he was born, raised and educated in this area, his brother is the current mayor of Newark. As the door opened and Bill said good morning he immediately stated that it has been 18 years. I thought to myself, eighteen years since what, Bill. Eighteen years he said making consecutively less money and



seeing increasingly more patients. Bill has a good sense of humor but this was no joke. I said in reply, Bill you must be kidding and he said, "I really wish I were". As I drove home, I wondered to myself how it came to be that one of the most admired professions was now allowing its members to be cannibalized. Knowing what I now

be president of the Dental Society entails training in public speaking. Two years ago the ADA sent their PR expert, Mr. Richard Green here to Delaware to educate us. This Harvard MBA-trained expert travels the country educating local societies in public relations and ongoing issues. His opening remarks startled me and are still ringing clear in my mind. He indicated that there are powerful forces across the country that have lost respect for our profession and want to change its delivery system. These people view us as insensitive, self-serving, money comes first, practitioners. Needless to say I was shocked. Most of us become dentists because we are independent thinkers with a strong desire to help our fellow man. We enjoy and strongly desire to control our profession and its destiny. For the first time in my professional life I realized that I may not be in control. Someone, somewhere may one day dictate what is best for my profession and for my patients (as is happening in medicine).

Two of the powerful forces involved in this process are the Pew and Kellogg Foundations. They have latched onto the concept of

Mid-level providers and are now pushing this concept to state legislatures. I'd like to share an example of what the Pew Foundation is up to.

In February of 2010, the Pew Foundation published the results of a study they created called, "The Cost of Delay". In this study the Pew Foundation graded every state on how well they are employing eight, what they call, "proven and promising policy approaches to ensure dental health and access to care for disadvantaged children". The state of New Hampshire received a B grade, Delaware an F grade. For reasons unknown, the state of New Hampshire is being targeted by the Pew Foundation with a new campaign. The purpose of this campaign is to expand the dental workforce available to care for low-income children and other underserved groups.

"How far are they willing to go?", you might ask? The Pew Foundation has hired a university-based research firm to look at existing and new data related to access. Pew wants to find the gaps in care and access and figure out how they can fill them. They have also hired a lobbying firm to work with the the state legislatures on possible workforce legislation. You should also be aware that Pew has campaigns in Minnesota, California and Maine.

This is a terribly upsetting event. Pew is obviously aggressively seeking states to push its own agenda. One can only guess that "workforce legislation" means

continued on next page

changing laws to allow mid-level providers to legally provide some level of dental care. If this happens we may very well lose control of our profession. Basic restorative and preventive care may be provided by these new “tradesmen”. A large segment of our practices may be forever lost.

I share all of this with you to make a point: our great profession stands at a crossroad. We have a tremendous history we should all be proud of but clearly our future is unpredictable. It is time for all members of our profession to become educated and aware of the issues before us and then get involved. There is a reason why trial lawyers and public unions have had their way. They are heavily involved in the political arena. Determining what is best for our community and patients is quickly falling from our control to that of “policy makers” and foundation chieftains. We cannot allow this to happen. Going forward, I challenge each of you to stay informed and build better relationships. Don’t just read but study your ADA news- tear out political articles and save them for reference, attend the ADA annual session, write to the ADA and state your concerns, participate in Medicaid, Give Kids a Smile, public health positions when they appear, attend DSDS meetings, get to know your local politician on a personal level. We must get involved and thoroughly understand the political environment around us. Which of us wants to one day say to their



patient, it’s been 18 years?

My final few words must be spent thanking those that so strongly supported me over the last year. I wish to thank the current Executive Council members for their support and hard work. A special thank you to Dr. Tom Conaty for keeping me on track and giving me relevant advice. Another special thank you to Betty Dencler and Patti Kashner, without their support, friendship, and get it done attitude my year would have been a nightmare. And finally I wish to give special thanks to the women in my life. My wife of 26 years, Suzanne, and my partner of 21 years, Dr. Connie Greeley. With their love, support and advice I was able to keep a positive attitude and give serious time and effort to my presidency. It’s been an honor to have served as President of the DSDS.

Dr. John M. Nista



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VFDC ALERT— (LOCATION CHANGE)

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MS. ANITA JUPP
"Anita Tells It Like It Is . . .
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DR. CHARLES WAKEFIELD
"Restorative Materials . . .
What, When, Where and How?"

DR. ROBERT EDWAB
"Oral Surgery for the General Practitioner"
(AM lecture & PM hands-on)

DR. JOHN TUCKER
"Treatment of Obstructive Sleep Apnea with
Oral Appliance Therapy"

THURSDAY MARCH 8, 2012

DR. MARK HYMAN
"360 Slam Dunk Guide to Successful Teams"

DR. GEORGE BAMBARA
"Ultimate Course in Attachment Dentistry"

MS. KAREN DAVIS
"Creating the Ultimate Doctor-Patient
Hygiene Exam" and "Getting from Bugs
and Drugs to Hugs and Health"

AMERICAN ACADEMY OF FACIAL ESTHETICS
"Botox Day—Part I" (lecture & participation course)

FRIDAY MARCH 9, 2012

DR. BETSY BAKEMAN
"All Dentistry is Cosmetic"

DR. STANLEY MALAMED
"Emergency Medicine in Dentistry"

DR. PETER SHATZ
"Dental Surgery and Anesthesia . . .
Do You Know Your Anatomy" (AM lecture)
Socket Preservation Bone Grafting (PM hands-on)

AMERICAN ACADEMY OF FACIAL ESTHETICS
"Botox Dermal Fillers—Part II" (participation course)

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DSDS CALENDAR**2011...****SEPTEMBER 14**

Executive Council Meeting – 4:30 PM
DSDS Office, Newark

SEPTEMBER 19

Legislative Council Meeting – 6:00 PM
DSDS Office, Newark

SEPTEMBER 27

Membership Council Meeting – 6:30 PM
New Dentist Committee Meeting – 6:30 PM
DSDS Office, Newark

OCTOBER 4

Access Council Meeting – 6:30 PM
Dental Practice Meeting – 6:30 PM
DSDS Office, Newark

OCTOBER 10-13

AMERICAN DENTAL ASSOCIATION
ANNUAL SESSION
LAS VEGAS, NEVADA

OCTOBER 19

Executive Council Meeting – 4:00 PM
DSDS Office, Newark
General Membership Meeting – 6:00 PM
Christiana Hilton Hotel, Newark

OCTOBER 21

CE COURSE – Dr. Lisa Philp
Hotel DuPont, Wilmington

NOVEMBER 4

CE COURSE – Dr. Sam Low
Hotel DuPont, Wilmington

NOVEMBER 9

Dental Benefits Council Meeting – 6:15 PM
Communications Council Meeting – 7:30 PM
DSDS Office, Newark

NOVEMBER 16

Executive Council Meeting – 4:00 PM
Dover Downs Hotel, Dover
General Membership Meeting – 6:00 PM
Dover Downs Hotel, Dover

DECEMBER 5

Legislative Council Meeting – 6:00 PM
DSDS Office

2012...**JANUARY 18**

Executive Council Meeting – 4:30 PM
DSDS Office, Newark

JANUARY 20

CE Course – Dr. Rhonda Savage
Hotel DuPont, Wilmington

FEBRUARY 3

CE Course – Dr. William Carpenter
Hotel DuPont, Wilmington

FEBRUARY 15

Executive Council Meeting – 4:00 PM at DSDS Office
General Membership Meeting – 6:00 PM
Christiana Hilton Hotel, Newark

MARCH 9

CE Course – Dr. Keith Progebin
Hotel DuPont, Wilmington

MARCH 21

Executive Council Meeting – 4:30 PM
DSDS Office

APRIL 20

CE Course – Dr. Kenneth Malament
Hotel DuPont

APRIL 25

Executive Council Meeting – 4:00 PM at DSDS Office
General Membership Meeting – 6:00 PM
Christiana Hilton Hotel, Newark

MAY 10

DSDS ANNUAL BUSINESS MEETING – 7:00 PM
Dover Downs Hotel, Dover

MAY 11

DSDS ANNUAL SESSION
Dover Downs Hotel, Dover

OCTOBER 18-21

ADA ANNUAL SESSION
SAN FRANCISCO, CA

OCTOBER 26

CE Course – Mr. David Meinz
Hotel DuPont, Wilmington

NOVEMBER 16

CE Course – Dr. Jon Suzuki
Hotel DuPont, Wilmington

Haiti Family Initiative Summer Camp

Following a very inspiring experience of the Haiti Family Initiative's 2010 Wellness Summer Camp in Jacmel, we have made the decision to do it again this summer. Last year almost 100 volunteers, primarily from Delaware, participated in the camp in Haiti which was attended by 150 children and mothers daily. We bussed most of these homeless families from the tent city daily, for a total of 7 weeks. We gave them water, a nutritious lunch, recreation, games and happiness, if only for a few weeks. We had a psychosocial program to help the women heal from their losses and we had a medical clinic that treated hundred's of patients weekly.

This summer we will add programs that include personal hygiene training and sustainable work skills. We will be setting up the medical clinic at the same site as our camp in order to address the needs of the children and their mothers. Last year, our medical teams were very busy and helped hundreds of patients with Ob/gyn diseases, heart disease, high blood pressure, skin diseases, malnutrition and other ailments. Our volunteers pay for their airfare, room and board and additional personal expenses.

I would like to ask for your support to the 2011 HFI Jacmel Youth & Women Wellness Camp. Unfortunately volunteerism is down this year, as well as donations; both in kind and monetary. This is due to the increased length of time from the earthquake and people's perception that the situation is not as dire as before. However, a million people are still homeless or stranded in camps, jobs are scarce, sexual violence is on the rise and relief efforts are uncoordinated in Haiti.

For more information, please browse through www.haitifamilyinitiative



2011 Continuing Education Courses

September 9-11, 2011

**2011 Bender, Seltzer & Grossman
Academic Review of Endodontology**
Refer to TUKSoD website for more info

Saturday, September 10, 2011

**Advanced Lawsuit Protection and
Tax Reduction Strategies (3.5 CE)**
Larry Oxenham, Author, Senior Advisor

Friday, September 16, 2011

**Implementing Evidence-Based Dentistry in
Practice (Hands On)**
Richard Neiderman, DMD

Friday, September 23, 2011

Occlusion Based Restorative Dentistry
Jack Shirley, DDS

Friday, October 14, 2011

**Lasers in Dentistry:
The Journey to MID**
Howard Golan, DDS, JD

Friday, October 21, 2011

Turning Assessments into Action
Brian B. Nový, DDS

Friday, October 28, 2011

**1st Annual Straumann Distinguished
Speaker Lecture
Accelerated Implant and
Restorative Dentistry**
Dr. Robert A. Levine

Friday, November 4, 2011

**A Partial Course on Partial Dentures with
Hands On RPD Framework Design
Principles Workshop
(Hands On)**
M. Nader Sharifi, DDS, MS

Wednesday, November 9, 2011

**Impression Techniques, Concepts
and Technology (Hands On)**
Marc Gottlieb, DDS

Friday, November 18, 2011

**Drugs and Dentistry Including Herbs
and Nutraceuticals**
Richard L. Wynn, PhD

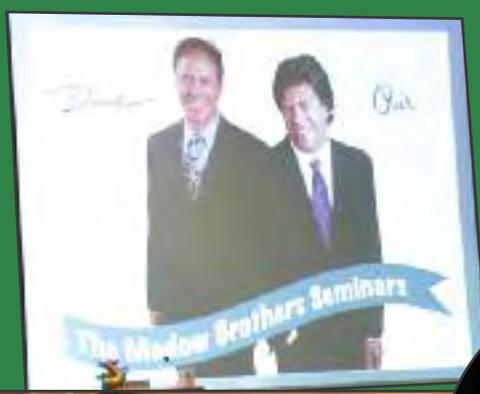
Questions? Call us at 215.707.7541 or visit
www.temple.edu/dentistry/ce
for complete list of 2011 courses.

148th Annual Meeting/President's Reception

Hotel DuPont, May 12, 2011



148th Annual CE Session May 13, 2011





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Thursday, November 10, 2011

Arthur "Kit" Weathers, DDS – Griffin, GA – "Pulp Fiction a.k.a. Truth Decay" Discover the secrets of single-visit endo. Forget what you have learned before – multiple visit endo just gives bacteria an opportunity to thrive between visits. Here is just a taste of what you will learn: The one mistake in endodontics that almost every dentist makes – and how to avoid it • How to assure you will never start a root canal you won't be able to finish • Root canal cleaning and shaping • Localization of elusive tooth pain • Greater accuracy in your delivery of local anesthesia, infiltrations and blocks • How to avoid breakage of your rotary nickel-titanium files. After completing this seminar, the participant should be able to: Identify the difference between reality and illusion "Pulp Fiction" • Identify out-dated concepts and avoid "Truth Decay" • Identify an endodontic preparation that works, with proper case selection, on virtually every tooth • Be diagnostically competent and know when to refer • Define a technique to simplify emergency treatment for endo cases • Utilize a new technique for obturating root canals that will increase efficiency of care for your patient. Dr. "Kit" Weathers is a clinician, author, inventor and international lecturer, recognized as one of the Top Clinicians in Continuing Education by Dentistry Today. Dr. Weathers has lectured worldwide on technologies, products and processes designed to simplify the practice of endodontics for the general dentist. This course is co-sponsored by educational grants from Dentsply, Delta Dental, PDAIS, Hayes Repair and Dodd Dental Lab.

Thursday, December 8, 2011

Bruce Christopher, PhD – Minnetonka, MN – "Why are Women So Strange and Men So Weird" At the heart of any practice are relationships: between staff, patients, and doctors. It is no doubt that communication runs your office! This session takes a very hilarious look at how men and women think, speak, and make decisions differently. You will revitalize performance and morale by applying the strategies outlined in this seminar. You will laugh 'til you cry and learn 'til you change as you find out what makes the opposite sex tick! Your people and your practice will realize the following benefits: Increase communication effectiveness and recapture lost time from the clutches of communication mis-fires • Increase conflict resolution skills and apply a strategy that really works at work • Reduce the potential for miscommunication • Create a re-energized working environment and a positive practice culture • Dazzle your patients by learning how to speak their language • Increase case acceptance rates • Defuse potential conflict situations by understanding the underlying gender-specific differences which "fuel the fire of fights." He is a practicing supervising Clinical Psychologist holding degrees in Professional Psychology and Interpersonal Communications. He speaks over 150 times each year and is one of today's most sought after speakers in the Fortune 500. This course is designed for the entire team and spouses! This course is co-sponsored with educational grants from Dentsply, Hayes Repair and Dodd Dental Lab.

Wednesday January 11, 2012

Martin B. Goldstein, DMD – Wolcott, CT – "Essential Anterior Dentistry: Digital Portrait to Completed Case" This seminar presents a relaxed but detailed overview of current day anterior dentistry techniques with an emphasis on developing a streamlined approach. Attention is paid to a methodology (Templates for Success) that takes the guesswork out of delivering anterior dentistry as well as the basic digital photographic methodology needed to participate in the process. Special emphasis will be placed on a unique, laboratory assisted method of delivering direct composite veneers minus the stress of hand sculpting. Comfort Zone Cosmetics is an excellent "re-entry" for the practitioner having drifted away from anterior dentistry or for those desiring greater involvement in one of dentistry's most satisfying endeavors. Participants will learn about: Digital photography • "Paint by number" approach to smile makeovers • Tooth preparation, impression taking and temporization • Stress free case delivery methods • The other veneer: direct composite veneers. Dr. Martin Goldstein is a Fellow of the International Academy of Dento-Facial Esthetics. Recognized as a Dentistry Today Top 100 CE Leader for the last six years. He lectures and writes extensively concerning cosmetics and the integration of digital photography into the general practice. A contributing editor for Dentistry Today, he has also authored numerous articles for multiple dental periodicals both in the US and abroad. Bring your entire clinical team! This course is sponsored with a major educational grant from Dentsply and cosponsors Delta Dental, Hayes Repair and Dodd Dental Lab.

Friday, April 13, 2012

Gregory L. Psaltis, DDS – Olympia, WA – "But Aren't They Just Baby Teeth" You've heard these words before and can't help thinking to yourself, "Oh no, another ignorant parent." Parents who pose this question (and others) are not really ignorant - they are often working from old beliefs or their own experiences. The ability to answer these common questions insures a greater understanding of the pediatric dental issues at hand and creates a positive relationship through effective communications. Topics included are primary anterior trauma, "rotten teeth," timing of initial examinations, specific clinical material such as primary anterior and permanent posterior restorations, primary pulp therapy and stainless steel crowns. Practitioners who treat children will benefit from this engaging course. It will incorporate many aspects of both behavior management as well as clinical skills. You will learn procedures that you can apply in your offices the next day. This is a broad-spectrum program that has just enough humor in it to keep you entertained and still focuses on real pediatric issues and valuable clinical techniques. Dr. Psaltis received both his dental degree and his Certificate of Specialty, Pediatric Dentistry, at the University of California, San Francisco. He is a much sought after international speaker and widely published author. He maintains a full time pediatric practice. This course is co-sponsored with educational grants from Dentsply, Delta Dental, PDAIS and Dodd Dental Lab.

Friday, May 4, 2012

Fritz Kopp – Zurich, Switzerland – "The Prosthodontic Sextett for Esthetic Longevity and Success" For esthetic reasons a restorative margin must still be carried subgingivally. Its adverse impact on the periodontium due to factors such as improper margin placement, violation of the biologic width or inadequate emergence profile is well known and has been abundantly discussed in the literature, but has often been insufficiently explained as to how to be avoided during clinical procedures. The meticulous performance of the different clinical steps during restorative work such as tooth preparation, provisionalization, impression taking, try-in, and final cementation will be elaborated, leading to more predictability and longevity in esthetics. Pertinent clinical details are presented which can be built into your own treatment concepts and utilized tomorrow. The objectives of this seminar are as follows: Present a refined clinical treatment concept for long lasting anterior crowns • Understand the nature and behavior of the collagen fibre bundles • Use the physiologic tooth mobility for precise crown cementation. Dr. Kopp received his dental degree in 1975 from the University of Basel School of Dentistry, Switzerland, where he started his postgraduate training in Operative Dentistry and Periodontics. He also completed postgraduate programs in Fixed and Removable Prosthodontics. Since 1984, he has maintained a private practice for Perio-Prosthodontics in Zurich. Dr. Kopp has given lectures and clinical courses internationally. This course is co-sponsored with educational grants from Dentsply, Delta Dental, Hayes Repair and Dodd Dental Lab.

Those taking the full DKU Series will receive both Bonus Courses at the Valley Forge Radisson Hotel

Wed., Oct. 26, 2011

BONUS #1: John Molinari, PhD, "Infection Control for the Dental Office"

Wed.-Fri., March 7- 8- 9, 2012

BONUS #2: Members choose one course from the Valley Forge Dental Conference

All meetings will be held at the Springfield Country Club on Route 320, Springfield, Delaware County, PA, except for the Bonus Courses held at the Valley Forge Radisson Hotel. Registration for all courses 8:15 AM. Lecture 9:00 AM – 4:30 PM. Continental breakfast and lunch included for all DKU courses.

FEES Delco and Chesco Society Members - Entire Series plus both bonus Courses - \$675, Individual Courses - \$195, 3 Courses - \$530, 4 Courses - \$615
Other ADA Members - Entire Series plus both bonus Courses - \$725 Individual Courses - \$210, 3 Courses - \$570, 4 Courses - \$665
Non-ADA Members - Entire Series plus both bonus Courses - \$795, Individual Courses - \$225, 3 Courses - \$605, 4 Courses - \$715
Staff members accompanied by a doctor will be \$95 per course per person with reservation at least one week in advance, \$110 per course per person at door.

Cancellations and Refund Policy - No refunds will be made without notice of at least one week prior to course date. (A \$25 administrative fee will be deducted.)

For information please contact: DKU • c/o Barry Cohen, DMD • 4750 Township Line Rd, Suite 2 • Drexel Hill, PA 19026 • 610-449-7002 • DKUDental@aol.com

Delaware Division of Public Health Bureau of Oral Health and Dental Services

By Dr. Greg McClure, Dental Director

The Bureau of Oral Health and Dental Services has completed an active fiscal year that focused on improving access to dental care and promoting disease prevention. The Bureau contracted with La Red Health Center in Georgetown to establish dental services for low-income families who have not been able to access regular dental care in the past. La Red is using the Bureau's dental van temporarily until its new facility is completed later this year. A contract was also established with Westside Health Center to provide dental care to high-risk pregnant women. The Bureau also relocated its Milford dental clinic to a modern facility that will enable it to serve more children through its school-linked program.

The Seal-A-Smile program resumed this year with the addition of new staff. The program targets schools that have a high percentage of low-income children to provide sealants for second-grade children who do not have a regular source of dental care. DSDS supports the program, particularly by promoting the participation of volunteer dentists to provide the dental screenings. Children receive fluoride varnish and hygiene information in addition to the sealants and are given referrals for continuing care. This included 11% of children who were identified with urgent care needs, while 59% of the children had untreated dental caries. The program used portable equipment since the dental van was not available, but will target fifty schools during the next school year using the dental van. Information for volunteering will be sent to DSDS members in August.

The Oral Health Awareness Campaign continued to provide targeted promotions of oral health in collaboration with the Delaware Oral Health Coalition. DSDS is well represented in the DOHC, as members serve on the Executive Committee and represent each county. The Tooth Troop program completed its first year of activities where community agencies and child care providers are trained to deliver oral health information to families and agency representatives. More than 950 children benefitted from the program, receiving at least three hours of oral health education. Seven Back-To-School nights were held at targeted schools where over 1400 students received oral health information.

The Bureau plans to continue these activities with added emphasis on preventing Early Childhood Caries (ECC) by encouraging age-one dental visits to prevent the onset of ECC. Professional Education is also planned for dental professionals in the treatment of persons with disabilities and young children.

The Pew Foundation released its report on oral health for the states, awarding Delaware with a "B." The report was based on meeting eight selected benchmarks established by Pew. Delaware was recognized for its Medicaid payment and utilization, community water fluoridation, school sealant program, and tracking dental disease. Benchmarks not achieved were for allowing dental hygienists to place sealants without a dentist's exam, paying medical providers for early preventive dental care, and authorizing new classifications of mid-level dental providers.

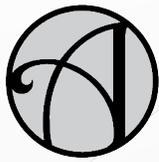
Polytech High School Clinic Scholarships *from the Kent Sussex Dental Society*

Three top Polytech H.S. dental assisting students received scholarships from the Kent Sussex Dental Society (KSDS). They include Top Senior: Robert Hunderman(\$800); Top Junior: Tiamond Williams (\$200); and Top Sophomore: Sarah Parsons (\$100).

Over the year KSDS dentists lecture, train, and provide treatment at polytech high school. Other members provide external co-op positions as well as treatment as needed and referred to them. The senior students submit an application package which is reviewed by Polytech Craft Advisory Board members and the underclass students are selected based on their class standing.



Dr. Doug Ditty and Robert Hunderman, senior.



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Missouri Dental Association members hit hard by Joplin tornado destruction

When natural disasters strike our nation, and especially our very own state, there's a feeling of sadness not only for the loss and destruction that has occurred, but also for the challenge of relief, cleanup and rebuilding efforts in the weeks and months ahead.



Dr. Charley McGinty kept in close contact with the MDA office soon after the tornado hit and served as a guide to the MDA staff on its June 2 visit to Joplin. He points to what used to be his office.

And, as members of the dental community, you may feel an even greater connection to May 29 tornado devastation in Joplin, Mo., just knowing how many dental practices were destroyed: Of 58 dentists, at approximately 40 locations, 23 suffered total destruction of their offices and many others had moderate to severe damage from the storm. As well, several doctors' homes were completely destroyed or suffered varying degrees of damage.

When your commonality is that of being a dentist, it certainly makes the questions of, "What if that happened to me, what would I do in their situation?" all the more real.

"Not only are our members dealing with the emotional and financial impact of re-establishing their practices and homes, but as

well, re-establishing their community where they live and work," said Vicki Wilbers, Missouri Dental Association (MDA) Executive Director. "We know that what they are dealing with now doesn't even consider the long-term effects – emotionally, psychologically and financially."

The MDA continues to be in contact with its Southwest Dental Society members to determine how it can be of service to them, especially because things are changing daily for the dentists and their families.

"We know most doctors were covered by insurance and many have temporary office space arrangements, but there still are many intricate details to work through on each business item – and that doesn't even include personal issues," she said. "It's a lot of hurry up and wait and we know it's wearing on them."

Amid the tragedy, though, Wilbers is quick to point out some triumphs. In addition to several affected members applying for and receiving disaster grants from the ADA, she is grateful and humbled by the support shown to Missouri dentists through donations to the MDA Foundation Joplin Disaster Fund. To date, more than \$57,000 has been received since the fund was established just days following the event.



Several dental and medical offices were located around Dr. McGinty's office, in part because of the proximity to St. John's hospital, the tall structure in the background. More than 10 dentists in this area alone had complete loss of their practices. The white hospital van (turned on its side on the right side of the image) was delivered, via the tornado, from the hospital to Dr. McGinty's office parking lot.



The scene across the street from one MDA dentist's office shows how the tornado misplaced many things, including the boat in the tree.

"We are so appreciate of the many state dental associations that have donated funds and have provided moral support," said Wilbers. "The knowledge shared by state execs, especially those that have experienced something similar, has been terrific," Wilbers said. "This is really what belonging to an association is all about. It's made me proud to be a part of this network."

Learn more about how you can help or make a donation at www.modental.org/tornado.

(photos taken by MDA staff)



ADA Annual Session to take place in Las Vegas



Registration is open for the ADA's 152nd Annual Session to be held at the Mandalay Bay Convention Center from October 10-13, 2011. The Annual Session will offer attendees the choice of more than 260 relevant and topical continuing education courses of which more than 50% of the lecture courses are offered free with registration. More than 60 hands-on workshops will also be offered. Attendees can also choose from unique learning opportunities such as six live-patient courses in the "Education in the Round" learning format, and a variety of high-tech courses in the ADA's "LOC" (Learn, Optimize and Connect) featuring dental lasers, CAD/CAM systems and more.

Also included with your registration are entrance to the World Marketplace Exhibition (with over 500 suppliers of dental products and services), the Opening General Session and Distinguished Speaker Series featuring former Secretary of State, Condoleezza Rice, and access to travel and housing discounts.

Las Vegas is known as the Entertainment Capital of the World with numerous opportunities to see shows, enjoy fine dining, and visit casinos after a full day of learning new dental techniques and trying out new products. The ADA offers housing discounts at six official ADA hotels all conveniently located on the South Strip. In-room internet access and resort fees will either be complimentary or included in the rates in the ADA's official hotel block.

Remember, registration is now open. Register early for the best choice of courses, hotels and air travel. It's a great location to bring your staff and family. Please visit www.ada.org/session for more information. I look forward to seeing you in Las Vegas.

Michael Blicher, DDS, 4th District Member - Council on ADA Sessions

The logo for Curtis Bay Energy features the company name in a bold, blue, sans-serif font. The text is centered between two horizontal blue bars of equal length.

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Please feel free to contact Fred Heiderman at Curtis Bay Energy to get started having this innovative waste management company take care of your waste disposal needs. You can contact him at 443-692-2310 or by email at fheiderman@curtisbayenergy.com.

For those members located in New Castle County the disposal fee per 30 gallon container is **\$22.50**. This fee includes the box, liner, pick-up and disposal with ***no other charges***.

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